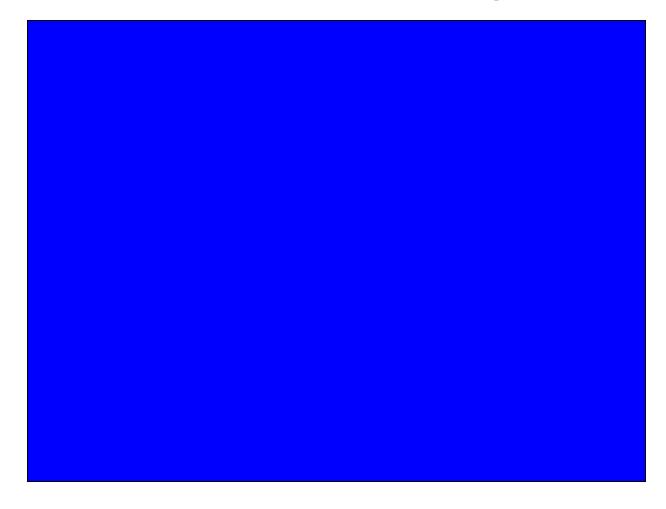
Reidar J. Mykletun Tommy D. Andersson

A comparison of answers to a survey of festivals in Norway, Sweden, Western Australia and UK

Reports from the University of Stavanger No. 37



# A comparison of answers to a survey of festivals in Norway, Sweden, Western Australia and UK

A documentation report from Project: 08073 Nordic Event Tourism Networks / P-10182

> Tommy D. Andersson University of Stavanger, Norway Tommy.andersson@handels.gu.se

Reidar Mykletun University of Stavanger, Norway

With collaboration of:

Jack Carlsen Curtin Sustainable Tourism Centre Curtin University of Technology, Australia

Donald Getz University of Stavanger, Norway, and University of Calgary, Canada

> Jane Ali-Knight Napier University, UK

Kari Jaeger Finnmark University College, Norway

Ruth Taylor Curtin Sustainable Tourism Centre Curtin University of Technology, Australia

Stavanger
Norwegian School of Hotel Management,
University of Stavanger, 4036 Stavanger, Norway
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University of Stavanger N-4036 Stavanger NORWAY www.uis.no

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## **CONTENTS**

List of Tables
Preface
Background Coding
Response rate
Results of the survey
Respondents
Ownership
Decision making
Age of the festivals
Size of the festivals
Festival assets
Festival programme
Entrance fees
Venues used
Sponsorship
Volunteers
Festivals' vision statement
Appendix: QUESTIONNAIRE FOR FESTIVAL MANAGERS or OWNERS

#### List of tables

NB. When (sign. 1%) is indicated in the Table text this means that at least one (but often several) variables in the table differ significantly between countries in an analysis of variance or alternatively for cross tables that a chi square test is significant at 1% level.

In all tables, apart from the cross tables, variables that are significant on the 1% level are indicated by \*\* and variables significant on 5% level are indicated by \*.

For a detailed analysis of variance of each variable please refer to Appendix 3 and Appendix 4.

- Table 1: A comparison by country of mean number of years as an owner/manager (sign. 5%)
- Table 2: A cross-table of country and "Type of ownership" (sign. 1%)
- Table 3: A comparison by country of important decision makers in festivals (sign. 1%)
- Table 4: A comparison by country of mean age and degree of continuity of festivals by country (sign. 1%)
- Table 5: A comparison by country of mean size variables of festivals by country. Budget values are in AUD (sign 1%)
- Table 6: A comparison by country of proportion of festivals that own land and/or buildings by country.
- Table 7: A comparison by country of the proportion of festivals that include various activities in the program. (1%)
- Table 8: A cross table of country by the types policy of festivals in terms or free or paid admission (sign. 1%)
- Table 9: A comparison by country of the types of venues used for the festival (sign. 1%)
- Table 10: A cross table of country by the types of sponsorship used (sign. 1%)
- Table 11: A cross table of country by types of volunteer work organisation in the festival (sign. 1%)
- Table 12: A comparison by country of the working relations with volunteers maintained by the festival (sign. 5%)

#### **PREFACE**

This report, as well as the database, was compiled as a part of the Nordic Innovation Centre project "Nordic Event Tourism Networks"; Project # 08073

The material presented can be regarded as "scientific raw material". It has already been used to produce analyses of sponsorship arrangements and festival growth to be reported in academic journals and at conferences for academics and festival managers.

Researchers who wish to use data for further analyses are welcome to do so. If there is an interest in duplicating the survey in other regions or countries, the questionnaire is attached (as an appendix to this report) and if the author of this report is contacted it is possible to include new data into this database.

The author would like to extend his gratitude to Nordic Innovation Centre, University of Stavanger and particularly to professor Reidar Mykletun for the excellent working conditions provided during this project.

December 2011

T.A.

#### **BACKGROUND**

This survey examines a number of important issues affecting festival development and sustainability with a focus on the production side and the management of festivals.

This research has been conducted by researchers at the University of Stavanger under the leadership of professors Reidar Mykletun and Tommy D. Andersson, in co-operation with professor Donald Getz, University of Stavanger and University of Calgary, professor Jack Carlsen and Ruth Taylor at Curtin University, Jane Ali-Knight at Napier, Kari Jaeger at Finnmark College and several other international scholars.

This descriptive, report, will give an overview of the distribution of answers following the same sequence as used for the questions in the questionnaire. All answers are presented in terms of total mean and standard deviation as well as country means and standard deviations. Variables that differ significantly between countries are indicated by \*\* (1%) or \* (5%). The structure of the text is such that, for each topic discussed, the original question and the alternative answers will be shown before the distribution of answers is described.

#### Coding

All variables (apart from NAME and COUNTRY) have been coded as numerical variables. Questions with answers in terms of "NO" or "YES" have been coded with the values 0=no and 1=yes

#### Response rates

The Swedish survey targeted 16 major festivals and had support from FHP which is a lobby organisation with the 16 largest festivals as members. The response rate to the questionnaire was an excellent (87.5%). The festivals are quite evenly scattered over Sweden. The country code used for Swedish festivals is SWE

The Norwegian sample NORROG is a complete census of all festivals in Rogaland Norway. The country code used for Norwegian festivals from Rogaland is NORROG. Since this is a complete census it is believed that all 100% of festivals in the region of Rogaland in Norway are represented in the database.

The Norwegian sample NORMR is a complete census of all festivals in Möre-Romsdal Norway. The country code used for Norwegian festivals from Möre-Romsdal is NORMR. Since this is a complete census it is believed that all 100% of festivals in the region of Möre-Romsdal in Norway are represented in the database.

The Norwegian sample NORF is a complete census of all festivals in Finnmark which is the northernmost county in Norway. The country code used for Norwegian festivals from Finnmark is NORF. Since this is a complete census it is believed that all 100% of festivals in the region of Finnmark in Norway are represented in the database.

The UK sample was gathered from the response to a database of organisations who were members of BAFA (The British Arts Festivals Association). BAFA is a membership organisation covering the widest span of arts festivals in the UK. The response was a total of 43 useable questionnaires. Although the sample was only a small indicator of total festivals in the UK it covered a diverse range of events in terms of form, size, funding and geographical location and could therefore be reflective of art festivals within the UK.

The Australian sample was gathered from the response to a database of festivals compiled from public domain websites in Western Australia such as local government and event organisers websites. The response was a total of 78 useable questionnaires providing a diverse range of festivals, staging contexts and programs.

### RESULTS OF THE SURVEY

In all tables in this report, apart from cross tables, variables that have significant differences between countries on the 1% level are indicated by \*\* and variables with significant differences between countries on 5% level are indicated by \*.

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Q 1. Are you an owner of the festival (> 20%)? $\Box$	manager of the festival? $\square$	
-For how many years have you been an owner and/or	r a manager?	1

The average length of time as owner/manager is 5.43 years but with a quite large std. dev.

Table 1: A comparison by country of mean number of years as an owner/manager (sign 5%)

COUNTRY	ZUA	NORF	NORMR	NORROG	UK	SWE	Total
Mean # years *	5.76	3.96	4,53	3,8	8.10	4.55	5,43
N	70	46	32	15	40	10	213
Std. Deviation	9.19	4.23	3,05	2,68	5.33	3.77	6,42

#### **OWNERSHIP**

Most festivals (48%) are run as Not for Profit organisations whereas 21% are run as projects by local governments. 12% of the festivals are private companies.

Table 2: A cross-table of country by "Type of ownership"

Type of ownership			, 2,	<u> </u>	COUNTRY			
		ZUA	NORF	NORMR	NORROG	UK	SWE	Total
NONP **	Count	48	31	6	17	27	7	136
	% within COUNTRY	61.5%	53.4%	18,8%	29,3%	62.8%	50.0%	48.1%
PRIV **	Count	10	4	8	4	5	3	34
	% within COUNTRY	12.8%	6.9%	25%	6,9%	11.6%	21.4%	11.9%
PUB	Count	19	9	5	14	9	4	60
	% within COUNTRY	24.4%	15.5%	15,6%	24,1%	20.9%	28.6%	21.2%
OTHER **	Count	1	14	13	23	2	0	53
	% within COUNTRY	1.3%	24.1%	40,6%	39,6%	4.7%	.0%	18.8%
Total	Count	78	58	32	58	43	14	283
	% within COUNTRY	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

#### **DECISIONMAKING**

Q 3. How are the important decisions made for your festival? (check one or more if appropriate).

By the board of directors

By the owners

By myself, the manager

By committees

Other (please describe)......

3a

3b

3c

3d

Other (please describe)......

Many important decisions in Norwegian festivals are taken by the board but there is also a noticeable decentralisation of decisions to committees and other decision makers.

Table 3: A comparison by country of important decision makers in festivals NB Many respondents have given more than one answer and the total adds up to more than 100%

COUNTRY	AUS	NORF	NPRMR	NORROG	SWE	UK	Total
Board of Directors **	9%	55%	78%	73%	43%	33%	46%
Owners **	6%	19%	3%	21%	14%	3%	12%
Manager *	34%	16%	38%	36%	36%	48%	33%
Committees **	74%	24%	16%	28%	14%	43%	40%
Other **	13%	21%	0%	7%	43%	20%	14%
Total	136%	134%	134%	165%	150%	145%	144%

#### AGE OF THE FESTIVALS

-Has the festival been produced continuously (every year) since then? YES□ NO 4b□ If NO, how many times has it NOT been produced?...... # yrs NOT produced. = 4c

The average age is 21 years (2011). Australian festivals in the sample are on average significantly older than other festivals. Curiously enough, the two oldest festivals in the sample, one Norwegian and one Australian, both started 1836. 86% have been producing festivals annually without interruptions since the start and 14% of the festivals have made longer or shorter interruptions. The festivals that have not been produced continuously have on average made 20 interruptions but there are significant differences between countries in this respect.

Table 4: A comparison by country of mean age and degree of continuity of festivals (sign. 1%)

COUNTRY	AUS		NOR F		NORM R		NORRO G		UK		SWE		Total
	Mea n	Oldes t	Mean	Oldes t	Mean	Oldes t	Mean	Oldes t	Mean	Oldes t	Mea n	Oldes t	Mean
Year first produced **	197 7	1836	199	1836	1997	1961	1997	1963	199 0	1928	199	1967	199 0
Continuously produced	84 %		87%		84%		<b>87</b> %		86 %		<b>93</b> %		86 %

#### SIZE OF THE FESTIVALS

Q 5. Size of the festival last year in terms of:

Attendance	5a
Total budget (revenue)	5b
Number of full-time, all-year paid staff employed by the festival	5c.
Maximum number of paid staff employed (full and part-time)	5d.
Number of volunteers used	5e

Five measures were used to determine size. Several types of festivals are included in the sample which explains the large standard deviations in all variables for all four countries. Differences between countries are significant.

Table 5: A comparison by country of mean size variables of festivals. Budget values are in AUD (sign. 1%) Exchange rates used: 1 AUD = 0.46 GBP; = 5.0 Norwegian Krone (NOK); = 5.8 Swedish Krona (SEK)

COUNTRY	AUS		NORF		NORMR NORROG			ЦК		SWE		Total	
	Mean	N	Mean	N	Mean	N	Mean	N	Mean	N	Mean	N	Mean
Attendance **	18,201	74	2,436	50	10,915	32	12,831	68	38,056	42	265,929	14	28,613
Total Budget **	402,019	65	117,292	46	473,200	31	438,320	62	795,091	39	1,857,533	13	531,798
Ft all yr paid staff **	1.39	77	0.13	52	0.73	32	0.39	57	1.62	43	3.33	13	0.99
Ft & pt paid staff **	15.75	76	2.08	51	4.1	32	10.7	59	14.97	43	59.58	12	12.54
Volunteers **	59.68	75	61.46	48	146	32	91	62	31.86	43	618.38	13	99.6

#### **FESTIVAL ASSETS:**

Q 6. Does the festival own any land or buildings ? YES $\square$  NO $\square$  6

Few festivals own buildings or land. Differences between countries are significant mainly explained by the unusual high proportion of festivals in Möre-Romsdal owning land.

Table 6: A comparison by country of the percentage of festivals that own land and/or buildings.

COUNTRY	AUS	NORF	NORMR	NORROG	UK	SME	Total
Mean **	18.2%	8.8%	46.9%	3.1%	11.9%	14.3%	15.0%
N	77	57	32	65	42	14	287

#### FESTIVAL PROGRAMME:

Q 7. Please describe your festival in terms of the program. Does it contain any or all of the following?

live music	7a
dance or other performing arts	7b
visual arts	7c
exhibitions of products (by sponsors etc.)	7d
demonstrations for educational purposes	7e
food for sale	7f
alcoholic beverages for sale	7g
participation events (games, sports, etc.)	7h
parade	7i
other	7i

Live music performances and food for sale are dominating activities. Only slightly more than half the number of festivals serves alcoholic beverages but 75% serve food. Other activities mentioned include Tivoli, and vendors, magicians, poetry, "spoken word", circus, sports activities.

Table 7: A comparison by country of the proportion of festivals that include various activities in the program

COUNTRY	AUS		NORF		NORMR		NORROG		UK		SWE		Total	
	Mean	N	Mean	N	Mean	N	Mean	N	Mean	N	Mean	N	Mean	N
Live music **	91%	77	71%	58	88%	32	88%	66	95%	41	100%	14	87%	281
Dance/performing arts	68%	77	41%	58	56%	32	58%	62	63%	41	<b>71</b> %	14	58%	283
Visual arts **	62%	77	29%	58	28%	32	59%	61	54%	41	<b>57</b> %	14	49%	284
Exhibitions of products **	65%	77	41%	58	22%	32	56%	61	34%	41	<b>71</b> %	14	49%	283
Demos for educational purposes	56%	77	26%	58	41%	32	36%	58	41%	41	<b>57</b> %	14	42%	280
Food for sale **	<b>87</b> %	77	93%	58	72%	32	68%	63	56%	41	100%	14	<b>75</b> %	285
Alcoholic beverages for sale	53%	77	48%	58	59%	32	50%	62	54%	41	93%	14	54%	284
Participation events *	58%	77	59%	58	47%	32	<b>57</b> %	60	39%	41	86%	14	55%	282
Parade	32%	77	16%	58	19%	32	19%	57	37%	41	36%	14	25%	279
Other **	38%	77	46%	57	22%	32	44%	59	29%	41	<b>29</b> %	14	<b>37</b> %	280

#### **ENTRANCE FEES**

Q 8. Is your festival ... Completely free to enter
Paid admission only

Some paid admission and some free

There are three types of festivals represented regarding the extent to which entrance fees are used for financing the festival. 25% of the festivals have no entrance fees. Another type of festival, representing 46% of the festivals in the sample, has both an open programme and a "commercial" programme with entrance fees that generate income for the festival. This type is most common in UK (73%) but not very common in Australia (16%).

The third type of festival, representing 27% of the total sample, charges all visitors an entrance fee.

Table 8: A cross table of country by the types policy of festivals in terms or free or paid admission (sign. 1%)

COUNTRY		AUS	NORF	NORMR	NORROG	SWE	UK	Total
Completely free to enter	Count	32	15	3	14	3	6	73
	% within COUNTRY	42%	26%	9%	21%	21%	15%	25%
Paid admission only	Count	33	6	11	19	5	5	79
	% within COUNTRY	43%	10%	34%	28%	36%	12%	<b>27</b> %
Some paid admission and some free	Count	12	34	18	33	6	30	133
	% within COUNTRY	16%	59%	56%	49%	43%	73%	46%
Total	Count	77	58	32	68	14	41	290

#### **VENUES USED**

Q 9. What venues or facilities are used by your festival? (check one or more)

- ☐ Public parks or open spaces 9a ☐ Public streets 9b ☐ Publicly owned concert halls 9c ☐ Privately owned halls or theatres (rented) 9d
- Other.....

Most festivals take place in public spaces, predominantly in parks (67%) and also in public streets (34%). Only 38% use privately owned halls and theatres but 43% use publicly owned halls and theatres.

Table 9: A comparison by country of the types of venues used for the festival (sign 1%)

COUNTRY	AUS	NORF	NORMR	NORROG	SWE	UK	Total	
	Mean	Mean	Mean	Mean	Mean	Mean	Mean	N
Public parks/open spaces	71%	62%	69%	63%	86%	61%	67%	285
Public streets	27%	26%	28%	45%	36%	46%	34%	282
Publicly owned concert halls	32%	50%	31%	45%	50%	56%	43%	284
Privately owned halls/theatres **	22%	31%	50%	48%	29%	58%	38%	284
Other **	31%	28%	0%	46%	14%	43%	31%	280

#### **SPONSORSHIP**

Q 10. Regarding sponsorship from private corporations, do you have any of the following?

10

- ☐ A title sponsor (their name is part of the festival name)
- ☐ A presenting sponsor (the festival is presented by..)
- ☐ No major sponsors, but several or many small sponsors

Other.....

There are considerable differences regarding sponsorship among these festivals. The dominating policy seems to be not to have major sponsors but many small sponsors.

Table 10: A cross table of country by the types of sponsorship used (sign 1%)

COUNTRY		ZUA	NORF	NORMR	NORROG	SWE	UK	Total
No sponsor	Count	0	11	0	3	0	0	14
	% within COUNTRY	0%	19%	0%	4%	0%	0%	5%
A title sponsor	Count	7	9	0	17	0	3	36
	% within COUNTRY	9%	16%	0%	25%	0%	8%	13%
A presenting sponsor	Count	8	6	2	23	7	0	46
	% within COUNTRY	11%	11%	6%	34%	50%	0%	16%
No major sponsors, but several small sponsors	Count	35	23	30	24	7	18	137
	% within COUNTRY	47%	40%	94%	36%	50%	50%	49%
Other	Count	25	8	0	0	0	15	48
	% within COUNTRY	33%	14%	0%	0%	0%	42%	17%
Total	Count	75	57	32	67	14	36	281
	% within COUNTRY	100%	100%	100%	100%	100%	100%	100%

#### **VOLUNTEERS**

Q 11. Do you have any of the following?

11

- ☐ Independent volunteers that you administer yourself?
- ☐ One or more independent organizations that voluntarily help in producing the event? (they are not paid)
- ☐ One or more independent organizations that are paid to help produce the event?

For most festivals, volunteers are necessary in order to keep costs down. A model frequently used is to assign a task to an organisation (often a local club). The organisation will then take full responsibility for recruiting volunteers as well as organising and managing the job (e.g. to run a parking lot). If the festival makes a payment to the organisation, this may be used by the sports club for the club's expenses, for payments to the volunteers or for both.

Most festivals seem to use independent organisations that voluntarily help (33%) but 20% of the festivals pay the independent organisations.

Table 11: A cross table of country by types of volunteer work organisation in the festival (sign 1%)

COUNTRY		AUS	NORF	NORMR	NORROG	SWE	UK	Total
One or more independent organisations that voluntarily help	% within COUNTRY	44%	34%	25%	-	7%	24%	33%
One or more independent organisations that are paid to help	% within COUNTRY	14%	23%	34%	-	7%	19%	20%
Neither of the two	% within COUNTRY	35%	11%	16%	-	14%	57%	28%
Both of the two	% within COUNTRY	6%	32%	25%	-	71%	0%	19%
Total	Count	77	56	32	-	14	37	216
	% within COUNTRY	100%	100%	100%	-	100%	100%	100%

Q 12. What do your volunteers do?

☐ They sit on our board of directors	12a
☐ They help all year round	12b
☐ They only work at the time of the festival	12c
Other	12d

Almost a third of the festivals have a deeper involvement with the volunteers that sit on the board and are actively involved with the festival the year around.

Table 12: A comparison by country of the working relations with volunteers maintained by the festival

COUNTRY	AUS	NORF	NORMR	NORROG	SWE	UК	Total	
	Mean	N						
Sit on Board of Directors **	20.78%	50.88%	31,25%	51,72%	28.57%	31,71%	36,56%	279
Help all year	49.35%	43.86%	53,13%	47,46%	28.57%	29,27%	44,29%	280
Only work at time of festival **	63.64%	68.42%	93,75%	85,00%	64.29%	58,54%	71,89%	281
Other	15.58%	7.02%	0,00%	15,09%	21.43%	12,20%	11,68%	274

#### FESTIVALS' VISION STATEMENTS

Table 13: A comparison by country of the proportion of festivals having a vision statement (sign 1%)

COUNTRY	AUS	NORF	NORMR	NORROG	SWE	UK	Total
Yes we have **	45,21%	96,36%	93,75%	95,16%	76,92%	66,67%	77,12%
N	73	55	32	62	13	36	271

#### **Appendix 1**:

NB Codes (a number and sometimes also a letter) indicated at each question refer to the labels of the variables used in the SPSS dataset.

#### QUESTIONNAIRE FOR FESTIVAL MANAGERS or OWNERS

This survey examines a number of important issues affecting festival development and sustainability. Your contribution will ensure that the results are of value to all the festivals in your organization, as we will be happy to share the findings.

We would like the senior manager or owner of the festival to answer the questions.

Part A seeks background information on your festival and Part B concerns the festival and its stakeholders, strategies and tactics, and threats to survival or success.

Many of the questions simply require you to put a checkmark in the appropriate box or boxes, while some of them require a written answer in the spaces provided.

This research is being conducted by researchers at the University of Gothenburg Business school, in co-operation with several international scholars. We will be obtaining comparable results in several other countries to enable cross-cultural comparisons.

We will not disclose the names of responding festivals and all information will be kept confidential.

-Name of the festival	NAME
-Your name and address	
-Your telephone number -Your Email address	
Q 1. Are you an owner of the festival (> 20%)? a manager of the festival?	
-For how many years have you been an owner and/or a manager?	1
Q 2. Please describe the ownership of your festival (check one or more if ap	plicable)
Owned by the local authority or municipality	2a
Produced by a not-for-profit society	2b
Privately owned, for-profit company	2c
Other (please describe)	2d
Q 3. How are the important decisions made for your festival? (check one or appropriate).	more if
By the board of directors	3a
By the owners	3b
By myself, the manager	3c
By committees	3d
Other (please describe)	3e
Q 4. Year in which the festival was first produced	4
-Has the festival been produced continuously (every year)since then? YES / If NO, how many times has it been produced? # yrs NOT produced.	NO 4b \( \text{4c} \)
Q 5. Size of the festival last year in terms of:	
Attendance	5a
Total budget (revenue)	5b
Number of full-time, all-year paid staff employed by the festival	5c.
Maximum number of paid staff employed (full and part-time)	5d.
Number of volunteers used	5e
Attendance over the last 5 years has declined $\Box$ remained steady $\Box$	or grown
By how much (if it has declined or grown) % (This Q is only in Norwegi	an survey)
O 6. Does the festival own any land or buildings? YES / NO	6□

Q /. Please describe your fe the following?	stival in terms of the program. Does it contain any	or all of
☐ live music		7a
☐ dance or other performing	o arts	7b
□ visual arts	, 41.0	7c
□ exhibitions of products (b	v sponsors etc.)	7d
☐ demonstrations for educat	· ·	7e
☐ food for sale	1 1	7f
□ alcoholic beverages for sa	ale	7g
☐ participation events (game	es, sports, etc.)	7h
□ parade		7i
other		7j
Q 8. Is your festival	Completely free to enter	8
	Paid admission only	
	Some paid admission and some free	
Q 9. What venues or facilities	es are used by your festival? (check one or more)	
☐ Public parks or open space	es	9a
☐ Public streets		9b
☐ Publicly owned concert h		9c
☐ Privately owned halls or t	heatres (rented)	9d
Other		9e
Q 10. Regarding sponsorship	p from private corporations, do you have any of the	e
following?		10
	e is part of the festival name)	
☐ A presenting sponsor (the		
Other	everal or many small sponsors	
0.11 D 1 0.1	C 11	1.1
Q 11. Do you have any of th	ie following?	11
☐ Independent volunteers th	·	
	organizations that voluntarily help in producing th	ie event'
(they are not paid)	anamizations that are maid to halp must have the ave	· • • • • • • • • • • • • • • • • • • •
One or more independent	organizations that are paid to help produce the eve	mu.
Q 12. What do your volunte		1.0
☐ They sit on our bo		12a
☐ They help all year		12b
• •	t the time of the festival	12c 12d
Omer		12 <b>u</b>
O 13. Do vou have a vision	or mandate statement? YES $\square$ NO $\square$	13
-	t here	

Any other comments?
Would you like to have a report? If so, please leave your e-mail address here:
ii so, picase icave your e-maii address nere.

THANK YOU!

4036 Stavanger Tel.: +47 51 83 10 00 Fax.: +47 51 83 10 50 E-mail: post@uis.no www.uis.no

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